TRUIST НН			Product Release Information for Correspondent Lenders of Truist Bank May 16, 2025 • COR25-028		
Alert	Update	Reminder	Clarification	Training Information	Preview

Agency 2025 Area Median Income Limits

Truist Bank (Truist) announces the 2025 area median income (AMI) limits for HomeReady[®] mortgages, Home Possible[®] mortgages, and certain loan-level price adjustment (LLPA) waivers for Agency product offerings.

Effective Dates

- For the determination of HomeReady eligibility:
 - Desktop Underwriter[®] (DU[®]) will apply the 2025 AMI limits to all new DU loan casefiles created on or after May 18, 2025. For loan casefiles created prior to May 18, 2025, DU will continue to apply the 2024 AMI limits.
 - For non-AUS loans, the 2025 AMI limits apply for new loan applications dated on or after May 18, 2025.
- For the determination of Home Possible eligibility:
 - Loan Product Advisor[®] (LPASM) will apply the 2025 AMI limits to all loans submitted on or after May 18, 2025. For any resubmissions, the higher of the 2024 or 2025 AMI limits will apply.
- For AMI and Duty to Serve LLPA Waiver eligibility:
 - For non-AUS, DU, and LPA loans with application received dates prior to May 18, 2025, the 2024 AMI limits will apply. Non-AUS, DU, and LPA loans with application received dates on or after May 18, 2025, will be subject to the 2025 AMI limits for the purpose of applying the waiver.

Note: See Bulletin Details for additional information related to effective dates.

Background Information

Fannie Mae's recent Selling Notice announced the 2025 AMI limits for HomeReady mortgage loans and Freddie Mac Bulletin 2025-A announced the 2025 AMI limits for Home Possible mortgage loans. The updated AMIs are also used in determining eligibility for Agency AMI and Duty to Serve LLPA waivers. In response to these publications, we identified the opportunity to align with Fannie Mae and Freddie Mac.

Bulletin Details

Fannie Mae 2025 Area Median Income Limits

For non-AUS and DU loans, we align with Fannie Mae and implement the 2025 AMI limits for HomeReady mortgage loans and for determining eligibility for Agency AMI and Duty to Serve LLPA waivers.

- For DU HomeReady loans, DU will apply the 2025 AMI limits for all new DU loan casefiles created on or after May 18, 2025. For DU loan casefiles created prior to May 18, 2025, DU will continue to apply the 2024 AMI limits.
- For non-AUS HomeReady loans, use the 2025 AMI limits for new loan applications dated on or after May 18, 2025.



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Bulletin Details, continued

Fannie Mae 2025 Area Median Income Limits, continued

 For AMI and Duty to Serve LLPA waivers, non-AUS and DU loans with application received dates prior to May 18, 2025, will use the 2024 AMI limits, and non-AUS and DU loans with application received dates on and after May 18, 2025, will be subject to the 2025 AMI limits for the purpose of applying the waiver.

As a reminder, to be eligible as a HomeReady mortgage, the total annual qualifying income may not exceed 80% of the AMI for the property's location. Also, for determining Fannie Mae loan eligibility, you must refer to the AMIs that Fannie Mae provides and may not rely on other published versions (such as AMIs posted on huduser.org).

Notes:

- No negative impact will occur to the existing pipeline of HomeReady applications due to the 2025 AMIs applying to new DU casefiles only.
- Fannie Mae will update their <u>Area Median Income Loan Lookup Tool</u> with the 2025 AMI limits over the weekend of May 17, 2025, with an effective date of May 18, 2025. For reference to the 2024 AMI limits, refer to the <u>Income Eligibility by Census Tract Lookup</u> (spreadsheet).

Freddie Mac 2025 Area Median Income Limits

For LPA loans, we align with Freddie Mac and implement the 2025 AMI limits for Home Possible mortgage loans and for determining eligibility for Agency AMI and Duty to Serve LLPA waivers. LPA will be updated on May 18, 2025, to reflect the 2025 AMI limits. In addition, the <u>Home Possible Income & Property Eligibility tool</u> will also be updated on May 18, 2025, to reflect the updated limits.

As a reminder, to be eligible as a Home Possible mortgage, the borrower's qualifying income converted to an annual basis must not exceed 80% of the AMI for the location of the mortgaged premises. Also, for determining Freddie Mac loan eligibility, you must refer to the AMIs that Freddie Mac provides and may not rely on other published versions (such as AMIs posted on huduser.org).

No negative impact will occur to the existing pipeline of Home Possible loans. For your existing pipeline, LPA will assess eligible Home Possible mortgages against the previous and/or current year income limits, applying the *higher* of the two year's limits.



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Bulletin Details, continued

Freddie Mac 2025 Area Median Income Limits, continued

The following table outlines how LPA will determine which income limit to use:

Loan Product Advisor Determination of Home Possible Eligibility				
IF the mortgage is submitted as a Home Possible Mortgage	THEN the following income limits are applied			
on or after May 18, 2025				
For the following resubmissions:	The higher of the following income limits:			
• The last submission before May 18, 2025, was also a Home	2024 AMI limits at 80% of the AMI			
Possible Mortgage, and	OR			
The income limits were met	2025 AMI limits at 80% of the AMI			
For the following submissions:	2025 AMI limits at 80% of the AMI			
The mortgage is submitted for the first time				
The Key Number cannot be identified, or				
The last submission before May 18, 2025, was not				
submitted as Home Possible and/or did not meet the income				
eligibility limits				

For AMI and Duty to Serve LLPA waivers, LPA loans with application received dates prior to May 18, 2025, will use the 2024 AMI limits, and LPA loans with application received dates on and after May 18, 2025, will be subject to the 2025 AMI limits for the purpose of applying the waiver.

Comparison Between the 2025 and 2024 AMI Limits

Click here to access a Freddie Mac comparison between the 2025 and 2024 AMI limits.

Former Standards

2024 AMI limits applied for HomeReady mortgage loans, Home Possible mortgage loans, and the determination of eligibility for Agency AMI and Duty to Serve LLPA waivers.

Other Resources

Support Group	Description and Contact Information:
Correspondent Relationship Coordinator	Specific questions on applying this procedure to specific loan files. Contact your Correspondent Relationship Coordinator at 800.382.2111, option 1.
Product Support	Provides phone and email support on products, policies, and procedures as well as new product rollout and existing product enhancement. Contact Product Support at 800.382.2111, option 3.

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