

Product Release

Information for Correspondent Lenders of Truist Bank December 15, 2023 • COR23-090

Alert Update Reminder Clarification Training Information Preview

Updated Declining Market Index for the Key Loan Program

Truist Bank (Truist) announces updates to the Declining Market Index for Key Loan Program.

Effective Dates

Effective for new loan locks on or after December 15, 2023.

Background Information

The Truist Declining Market Index is published quarterly or as necessary, based on valuation shifts in the housing market. The Declining Market Index defines which level of LTV/TLTV reduction is necessary for both the first mortgage and the Truist second mortgage based on the state, geography, and MSAs. Correspondent lenders must review this list and apply the Truist Declining Market Standards and the required LTV/TLTV reductions to the transaction. Truist reserves the right to change this listing at any time.

Reminders:

- If the property is deemed to be in a declining market as noted by the appraiser, but the area in which the property is located is NOT reflected on the Truist Declining Market Index, a 5% reduction to the LTV/TLTV will be required.
- For certain Truist-to-Truist rate/term refinance transactions, the declining markets LTV/TLTV reduction is waived. For details about this waiver, refer to the Declining Markets section within the Appraisal Requirements of Section 2.06 Key Loan Standard.

Bulletin Details

Truist Declining Market Index Updates

The Truist Declining Market Index now includes the following:

- 15% LTV reduction in 1 MSA (3 MSAs formerly classified as requiring a 15% LTV reduction, now require a 10% LTV reduction)
- 10% LTV reduction in 16 MSAs (3 MSAs are newly added to the index and 3 MSAs previously required a 15% LTV reduction)
- 5% LTV reduction in 1 MSA

Follow the link in the revised material section to review all the changes.

Revised Material

Click Declining Market Index to review the revised product.



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Former Standard

Previously the Declining Market Index included:

- 15% LTV/TLTV reduction in 4 MSAs
- 10% LTV/TLTV reduction in 17 MSAs
- 5% LTV reduction in 0 MSAs

Other Resources

Support Group	Description and Contact Information:
Correspondent Relations Coordinator	Specific questions on applying this procedure to specific loan files. Contact Correspondent Relations Coordinators at 800.382.2111, Option 1.
Product Support	Provides phone and email support on products, policies, and procedures as well as new product rollout and existing product enhancement. Contact Product Support at 800.382.2111, option 3.

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